

George Fomitchev

phone (home): +7 (495) 681-9079; **Cell:** +7 (916) 225-4302

e-mail: reangeorge@mail.ru

Professional experience

Nov 2005 – till now: International Moscow Bank (Russia)

Job title: *Senior assistant.*

- Developing and creation of new products and tariffs;
- Marketing forecast (competitors activity, consumer demands, etc.);
- Increasing competitiveness of retail bank products (deposits, plastic cards, etc.)

Sep 2004 – Sep 2005: Russian Development Bank (Russia)

Job title: *Junior assistant.*

- Developing and creation of new products and tariffs;
- Developing marketing strategy of promotion retail bank products;
- Calculation P&L of retail bank products;
- Creating a budget of retail business.

Sep 2003 –Feb 2004: ROSNO the insurance company (Russia)

Job title: *Analysis*

- Financial analysis for insured counteragents;
- Setting credit ratings, limits for insured counteragents;
- Calculating for new insurance rate;
- Complex business research of counteragent;
- Credit risk analysis;
- Insured counteragents monitoring;

Sep 2001 – Sep 2003: International school of English Language Link (Russia)

Job title: *Business Analysis*

- Analysis of advertising efficiency;
- Analysis of department cash flow;
- Calculation of basic financial indexes;
- Creating finance plans and forecasting budgets;
- Discount system developing;
- Analysis for a price for one consumer;
- Analysis fiscal activity;

- Sales analysis;
- Pricing;
- Budgeting and long term planning;

Education

Nov 2005 – till now: Central Economic Mathematical Institute (Russian Academy of science)

Sep 2000 – June 2005: International University of Business and Management.

College: *Economics*

Department: *Finance and credit*

Average GPA: *4.75 out of 5*

Skills

Economics: Financing of investments, investment analysis, writing finance plans, analysis fiscal activity, analysis of consumer market, competitor analysis, analysis of department cash flow, marketing, pricing.

Marketing forecast, calculation of basic financial indexes, SWOT analysis, multifactor analysis, correlation analysis, strategic planning, solving logistics tasks, budgeting.

Programming: HTML, JavaScript, Vbscript, Perl, PHP, Unix shell, ASP.

Databases: MySQL, MS Access, MS SQL.

Languages: - Russian: mothertongue,
- English: fluent (writing and reading).
- Dutch: basic

References.

Available upon request.

Interests

Classical music, piano playing, poetry, astrophysics, e-trade